

CTO Strategy Partners

Independent technology leadership for CEOs, COOs, and CFOs making high-stakes decisions without a technical counterpart in the room.

The vendor is confident. The proposal is detailed. **Nobody in that room has any reason to tell you it's the wrong answer.** That's exactly what we're here for.

VERIFIED CLIENT RESULTS

\$5.87M

Saved on a single ERP decision

99.999%

Network uptime via SD-WAN

28%

Infrastructure cost reduction

26%

Cyber insurance premium drop

20+

Years across 5 industries

FUNCTIONAL TECHNOLOGY® FRAMEWORK

THREE WAYS TO ENGAGE



Half-Day Strategy Session

A focused diagnostic before a major technology commitment. We review the proposal, challenge the assumptions, and surface alternatives nobody is showing you — so you commit capital with full confidence, not vendor confidence.



Fractional CTO — Partner Engaged

Embedded technology leadership at the executive level — without the full-time hire. We own strategy, vendor management, team oversight, and board reporting alongside your team. The Functional Technology® Framework delivers a complete systems map within 30 days so leadership knows exactly what they have.



Strategic Advisor

A structured sounding board for CEOs and boards who need an independent technology voice without operational involvement. Monthly or quarterly — reviewed decisions, vendor relationships, board-level reporting, and a standing resource when a high-stakes call can't wait.

THIS ENGAGEMENT WORKS WHEN

- A major technology recommendation is on the table and your team can't independently validate it
- The firm that defined your problem is now proposing to fix it
- A prior technology investment didn't deliver what was promised
- You're scaling and need a CTO without the full-time executive cost

A REAL EXAMPLE

"Three consultants recommended replacing the platform. Keith diagnosed a process problem in a week and fixed it for a fraction of the cost. We saved \$5.87 million."

OPERATIONS LEAD • \$144M MANUFACTURING ORGANIZATION

HOW WE START

- 1 **30-minute call** — we learn your situation and tell you plainly whether we can help and how.
- 2 **Functional Technology® Systems Map** — delivered within 30 days. You know exactly what you have before deciding what to change.
- 3 **Ongoing or project-based** — structured to match your timeline, not ours.

Before you commit, let's make sure you're solving the right problem.

Manufacturing • Healthcare • Fintech • Aviation • Industrial Services

START THE CONVERSATION

ctostrategypartners.com • (661) 510-6153